

## Real Estate Minor (Non-Business Majors) (Last Revised 02/2026)

### Real Estate Minor Requirements (15 hours)

FIN 3110	<b>Principles of Real Estate</b> (junior standing)	3 hrs.
FIN 3120	<b>Real Estate Appraisal and Investment</b> (junior standing; FIN 3110)	3 hrs.
FIN 3115	<b>Real Estate Law and Brokerage</b> (junior standing; FIN 3110)	3 hrs.
MKTG 2110	<b>Principles of Marketing</b> (ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051)	3 hrs.
ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051	<b>Introduction to Economics</b> <b>Principles of Macroeconomics</b> <b>Principles of Microeconomics</b>	3 hrs.

### Select an additional 3 hours

ECON 3253/5253	<b>Urban and Regional Economics</b> (junior standing <u>or</u> consent of instructor; ECON 1041; ECON 1051) (variable)	3 hrs.
FIN 3125	<b>Real Estate Finance</b> (junior standing; ACCT 2120; C- or better in FIN 3130/5130; STAT 1772; ECON 1041; ECON 1051; ECON 1011)	3 hrs.
FIN 3170/5170	<b>Commercial Bank Management</b> (junior standing; ACCT 2120; C- or better in FIN 3130/5130; STAT 1772 <u>OR</u> equivalent; ECON 1011; ECON 1041; ECON 1051) (fall only)	3 hrs.
FIN 3130/5130	<b>Corporation Finance</b> (junior standing; Wilson College of Business admittance; ACCT 2120; STAT 1772 <u>OR</u> equivalent; ECON 1011 <u>OR</u> MATH 1421; ECON 1041; ECON 1051)	3 hrs.
FIN 3055	<b>Insurance Company Operations</b> (junior standing; ACCT 2120; C- or better in FIN 3130/5130; STAT 1772 <u>OR</u> equivalent; ECON 1041; ECON 1051; ECON 1011) (variable)	3 hrs.
GEOG 2120	<b>North American Cities</b> (fall only)	3 hrs.
GEOG 4170/5170	<b>Regional Analysis and Planning</b> (junior standing) (spring only)	3 hrs.
TECH CM 1000	<b>Introduction to Construction Resources</b>	3 hrs.
MKTG 3113/5113	<b>Consumer Behavior</b> (junior standing; MKTG 2110; ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051)	3 hrs.
MKTG 3153	<b>Personal Selling</b> (junior standing; MKTG 2110; ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051)	3 hrs.
MKTG 3156	<b>Services Marketing</b> (junior standing; MKTG 2110; ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051) (spring only)	3 hrs.

**Disclosure:** All non-business major students pursuing this minor must meet the following guidelines:

1. Have a 2.5 cumulative GPA at time of declaration of minor
2. Meet all course pre-requisites, including the 60 total credit hours or more to take upper-level business courses
3. Cannot take more than 6 credit hours of upper-level business courses in the same semester
4. Cannot take more than 15 total credit hours of upper-level business courses, including transfer and courses taken at UNI
5. Cannot take more than 30 total credit hours of business courses, including transfer and courses taken at UNI

**Important:** Non-business major students who want to pursue this minor should meet with an academic advisor in CBB 5 to ensure completion will align with student's graduation timeline. Students will need to meet with a Wilson College of Business Advisor after Wilson College of Business priority registration has concluded to enroll in any business courses except ECON 1041, ECON 1051, and/or ECON 1031.

Non-business majors may only declare one minor in the Wilson College of Business.