

Real Estate Minor (Non-Business Majors) (Last Revised 02/2024)

Real Estate Minor Requirements (15 hours)		Credit
FIN 3110	Principles of Real Estate (Junior standing)	3 hrs.
FIN 3120	Real Estate Appraisal and Investment (Junior standing; FIN 3110)	3 hrs.
FIN 3115	Real Estate Law and Brokerage (Junior standing; FIN 3110)	3 hrs.
MKTG 2110	Principles of Marketing (ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051)	3 hrs.

Select an additional 3 hours

ECON 3253/5253	Urban and Regional Economics (Junior standing or consent of instructor; ECON 1041; ECON 1051) (offered variably)	3 hrs.
FIN 3125	Real Estate Finance (Junior standing; ACCT 2120; C- or better in FIN 3130/5130; STAT 1772; ECON 1041; ECON 1051; ECON 1011)	3 hrs.
FIN 3170/5170	Commercial Bank Management (Junior standing; ACCT 2120; C- or better in FIN 3130/5130; STAT 1772 <u>OR</u> equivalent; ECON 1011; ECON 1041; ECON 1051) (Fall only)	3 hrs.
FIN 3130/5130	Corporation Finance (Junior standing; CBA Admittance; ACCT 2120; STAT 1772 <u>OR</u> equivalent; ECON 1011 <u>OR</u> MATH 1421; ECON 1041; ECON 1051)	3 hrs.
FIN 3055	Insurance Company Operations (Junior standing; ACCT 2120; C- or better in FIN 3130/5130; STAT 1772 <u>OR</u> equivalent; ECON 1041; ECON 1051; ECON 1011) (Offered variably)	3 hrs.
GEOG 2120	North American Cities (Fall only)	3 hrs.
GEOG 4170/5170	Regional Analysis and Planning (Junior standing; Spring only)	3 hrs.
TECH CM 1000	Introduction to Construction Resources	3 hrs.
MKTG 3113/5113	Consumer Behavior (Junior standing; MKTG 2110; ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051)	3 hrs.
MKTG 3153	Personal Selling (Junior standing; MKTG 2110; ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051)	3 hrs.
MKTG 3156	Services Marketing (Junior standing; MKTG 2110; ECON 1031 <u>OR</u> ECON 1041 <u>OR</u> ECON 1051) (Spring only)	3 hrs.

Disclosure: All non-business major students pursuing this minor must meet the following guidelines:

- 1) Have a 2.5 cumulative GPA at time of declaration of minor
- 2) Meet all course pre-requisites, including the 60 total credit hours or more to take upper level business courses
- 3) Cannot take more than 6 credit hours of upper level business courses in the same semester
- 4) Cannot take more than 15 total credit hours of upper level business courses, including transfer and courses taken at UNI
- 5) Cannot take more than 30 total credit hours of business courses, including transfer and courses taken at UNI

Important: Non-business major students who want to pursue this minor should meet with an academic advisor in CBB 5 to ensure completion will align with student's graduation timeline. Students will need to meet with a Wilson College of Business Advisor after Wilson College of Business priority registration has concluded to enroll in any business courses except ECON 1041, ECON 1051, and/or ECON 1031.

Non-business majors may only declare one minor in the Wilson College of Business.